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Software development proposal

Goal of this proposal

To find customers and partners for long-term mutually beneficial cooperation in any of the following forms:

> Full outsourced software product development cycle.
>
> Development and integration of components for existing products.
>
> Integrating our developers to the customer's team (dedicated project teams).

Our proposal

Development and integration of software components and complete products for companies in Ukraine and all over the world.

Our expertise and technologies

The AnalyticSoft team consists of highly qualified developers with great experience in implementation, integration and maintenance of software products. We work with various technologies and areas: web and e-commerce applications and services, trading and financial systems, document management systems, human resources systems, access control systems, etc.

All our experts have over 10 year experience in developing desktop and web applications.

Methods, standards and tools:

Project Management: IFS IM, ISO21500, RUP, Agile (Scrum, XP, TDD, Pair Programming)

Languages and technologies: PHP, JavaScript, jQuery, Java, C/C++, VB, Delphi, SQL, etc.

Databases: Oracle, MSSQL, MYSQL

Tools: IFS Business Modeler, Microsoft Visio, Microsoft Project, IFS Project, IFS Case Management, Atlassian Jira, etc.

Advantages of cooperation

- ✓ highly qualified and experienced developers responsible for the result;
- ✓ scalable and flexible project teams, depending on project's complexity;
- ✓ developed products of high quality for competitive prices;
- ✓ various models of cooperation: product oriented approach (full cycle project development); dedicated teams of specialists; development of components;
- ✓ payment models depend on the work specifics and customer's preferences.

Cost of services and payment models

It's usually hard to determine work scope and, consequently, the cost of the project in advance. In some cases even rough estimation could not be done.

Preliminary time and cost estimation is made basing on customer's requirements.

Payment models depend on the project specifics and the customer's preferences.

Fixed price

Software product requirements and project milestones and cost are defined with the customer and specified in the contract. Part of the work is carried out on an advance payment.

Time & Material, T&M

If it's not possible to define the scope of work in advance, or in case of outstaffing, payment is based on employee's hourly rates according to actual time spent.

If it's not possible to define exact requirements or priorities before project starts, so-called **fixed budget** model can be used.

Workflow stages

In the presale phase, consultations with the customer are conducted and a preliminary analysis of the product requirements is done until an agreement on cooperation is achieved. If necessary, NDA can be signed.

Requirements for functionality, project structure (team structure, schedule, scope of documentation, milestones, etc.) and commercial proposal (steps, costs, payment model) are developed and agreed.

Each project gets the team comprising of qualified professionals able to provide full product life cycle: development, integration, and support up to product decommissioning, depending on the customer's requirements.

In the initial phase of development detailed requirements for each milestone are specified, test plans and acceptance test are developed.

Each iteration is fully tested. On demand demonstration of interim results can be conducted.

For long-term projects iterative integration is available.

For more detailed information please feel free to contact us.

Best regards

«Analytic-Soft» team